



Hull Blyth

Ship's agent in Africa since 1844



In a rapidly developing region, beset with a range of infrastructure challenges, identifying an agent with good local knowledge, influence, experience and with international standards is of crucial importance.

Present in the key locations of Ghana, Nigeria and South Africa with own offices, and throughout the wider continent with carefully selected partners, the agency is ready to serve at any point from ship side in West Africa, to crossing a border in Sahara, or assisting a bunker call at The Cape.

British owned, our international management is largely based in West and South Africa, at the very heart of the activity. This provides us with a unique and in depth understanding of the markets and enables us to meet clients' needs with expertise and commitment.

Hull Blyth is a long-standing member of the Multiport network of independent ship agents and proud to be the Multiport flag bearer in Ghana and Nigeria.

The company maintains full compliance with all aspects of the UK Bribery Act and the US Foreign and Corrupt Practices Act throughout its operations.

LINER AGENCY

We are a multi-principal agency house and offer Liner principals, a separate dedicated agency vehicle to support and develop their activities.

Counting a number of deep-sea liner principals as customers, both as agent and in JV partnerships, we handle a significant percentage of the containerised trade to and from Ghana and Nigeria. Operating at quayside, off-dock, and in administrative support roles, we handle all aspects of our principals' business in-country.

Our Liner principals enjoy a strong balance of trade in heavily imbalanced markets due to the strong emphasis we place on commercial development. Our sales teams are well known and proactive in each location and actively represent our Principals' brands and services. As such we secure significant quantities of commodities for export, a key requirement in a region known for its reliance on imports but paucity of export commodities.

We have extensive local and international commercial knowledge and leverage our deep-rooted commercial connections to the benefit of our principals. In addition, we have excellent contacts with all significant port and terminal management which recognise Hull Blyth as an agent of excellent standing and some considerable influence.

NON LINER AGENCY

Fulfilling the agency needs of the non-liner operator is one of the core foundations of our business. Our principals in this sector today cover the entire market, all requiring different levels of service and Hull Blyth always rises to the challenge. We diligently plan to minimize vessel time in port, reduce principals' costs, and provide many services that fall outside of basic husbandry duties. We apply our experience, expertise and infrastructure to provide real solutions to save money in a sometimes challenging and demanding operating environment.





Hull Blyth is one of Africa's longest established and most trusted ship agencies and has been operating continuously in the region for over 170 years

We specialize in bulk cargoes for the oil and gas and mining industries in Africa, in the export of minerals from the region and we handle large amounts of clinker and other dry bulk products. Hull Blyth has a long history of working with a wide range of stakeholders in the Project Cargo, Heavy Lift, Semi-Submersible and Break Bulk sectors. We also have wide experience of Crude, Gas and Refined Product Tankers, Offshore Drilling Rigs, Supply Vessels, Anchor Handlers and Seismic/Research Vessels, as well as Ro-Ro, Cruise and Navy. Hull Blyth and its network in Africa provides a service to owners and operators, and can offer a tailored suite of OPA services.

Hull Blyth understands the critical importance of the rapid clearance and delivery of ships spares. We have developed competent, rapid and transparent clearing, forwarding and delivery process to all ports and if necessary offshore.



LANDSIDE AND LOGISTICS SERVICES

Under its trusted 'HBX' brand, Hull Blyth operates a range of inland container depots in Ghana and Nigeria for both full and empty containers. A necessary feature of the Liner Shipping sector due to under capacity in the on-dock arena, as well as serving customer demand for geographic and logistic convenience. The depots undertake safe transfer to and from the ports, secure storage and added value for both merchant and shipping line in delivery of their containers.

Additionally, Hull Blyth also provide a variety of Logistics services to suit our customers' needs, including bonded CFS Warehouses and storage areas. The warehouses are conveniently located in vicinity of the ports and offers delivery of freight either ex warehouse or cleared and delivered to the customer's door.

We deliver operational excellence with full transparency, which is key in the complex and challenging environment of West Africa. With our local knowledge and expertise, Hull Blyth is the reliable partner for your supply chain management requirements.



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